Cost-Effective Digital Engagement

Lorna Parkins



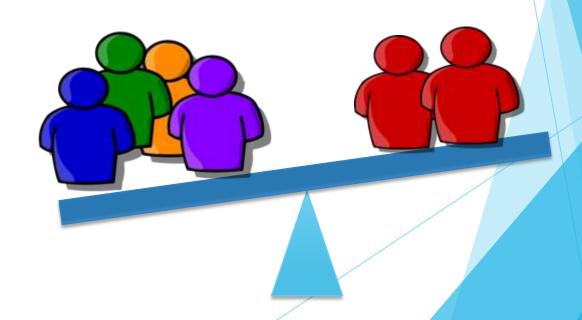
What Are We Doing?

- Sharing Information
- Gathering Ideas
- Gathering Reactions/Responses
- Processing Input



What are we REALLY Doing?

- Educating stakeholders
- Developing and weighing choices
- Substantiating decisions
- Cultivating constituencies



Digital Tools Combine Purposes



Keys to Success

Fast

- Target a 5-10 minute experience
- Avoid sign up

Fun

- Create interface
- Include elements for ranking and mapping

Easy

- Easy to use that no instructions needed
- Use images as much as possible

Meaningful

- Tell them how input can be used
- Illustrate how choices impact daily lives

Accessible

- Support non-English participants
- Provide means if no computer available

Sharable

- Ask people to share with friends and contacts
- Make it easy to share on social media

What is the true Return on Investment?

Cost/Value	Traditional	Digital
Set Up	\$\$	\$\$\$
Deploy	\$\$\$	\$\$
Process	\$\$	\$\$
Achieve Balance	ςςς	ς

With wider reach, cost per participant for digital outreach can be dramatically lower

Typical Event Cost	\$25,000	\$12,000
Mid-Range Participation	50	500
Cost/Participant	\$500	\$24